



News and Updates from The U.S. Commercial Service In South Africa

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Workshops on How to Make AGOA Work for You

The US Commercial Service is hosting a series of workshops to assist South African firms benefit from the African Growth and Opportunities Act (AGOA).

These *FREE* full day programs will be held in:

- Port Elizabeth September 13
- Cape Town September 17
- Durban September 19 & 20.

The programs will focus on how you can expand your business under AGOA, providing information on:

- *How to use AGOA*
- *How to determine if your products are eligible*
- *US Regulations*
- *Shipping*
- *Information Resources*
- *Finance*

In addition, each program will feature break-out sessions on select industries.

This program is for small and large businesses. It is for companies that are already exporting and companies developing products for future exports.

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**Seating will be limited, so don't
delay**





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News from The US Export Import Bank

The United States Export-Import Bank assists in financing the export of U.S. goods and services to markets all over the world by providing loans, loan guarantees, and export credit insurance.

Here are recent examples of how Ex-Im is helping South African companies source the very best products and services from US suppliers:

- With the support of a \$300,000 credit limit issued under a short term, multi-buyer Ex-Im Bank insurance policy, an Engineering and Mining Services company from the Transvaal was able to source professional engineering services from a Metairie, Louisiana-based professional services company.
- Ex-Im Bank issued a \$50,000 credit limit short term, small business, multi-buyer insurance policy that assisted a Cape Town company purchase medical equipment from a supplier in Austin, Texas.
- A Gauteng manufacturer is buying new plastic roll-on, technical and playpen balls from Wilson, North Carolina. This sale was facilitated with the support of a \$200,000 credit limit issued under a short term, multi-buyer insurance policy from Ex-Im Bank.
- With the support of a \$50,000 credit limit issued under a short term, multi-buyer Ex-Im Bank insurance policy, a Minneapolis, Minnesota company is able to provide new agricultural products, fertilizer and feed to a Johannesburg agricultural products distributor.

Visit Ex-Im Bank's recently redesigned web site at <http://www.exim.gov>. Be sure to check out the "Africa Page".

Contact Ex-Im Bank at ExImAfrica@exim.gov.

